8 Questions to Ask Before Partnering with a Translation Vendor





1. What measures do you take to ensure confidentiality and data security?

Ask your potential translator about encryption, storage locations (EU vs US servers), access controls, and whether they use any online translation resources (machine translation or AI) that could pose a risk to data security.



2. Who owns the translation memory and final deliverables?

Verify that your firm or company retains full ownership of the language assets, and ensure that data can be shared if you switch translators.



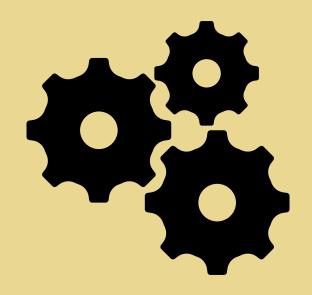
3. Do you provide certified or sworn translations?

Often, certified translations are required for legal documents to meet court or regulatory standards.



4. Are you a subject-matter expert in legal terminology or field-specific matters?

Ensure that the translators you retain are specialists in law or the specific field your company works in.



5. What is your translation process – does it include human review?

Highly skilled translators use a combination of machine translation, Al to check for typos and grammar and spelling errors, and human editing and quality assurance, which may include peer review.



6. What is your turnaround time for large, confidential files?

Ask your potential translator about their capacity to handle urgent or high-volume translations without compromising accuracy.



7. Who will we contact if we have questions or concerns, and how quickly can we expect a response?

Ensure that either your translator is available to serve you within a reasonable length of time, or that they have an account manager to handle your concerns or feedback.



8. How transparent is your pricing – what's included in your quote?

Clarify whether editing and client revisions are included or charged separately. Is the quote based on a perword, per-page, or per-hour rate? Frequently, certified translations are charged differently (sometimes by the page).



Book a call, let's have coffee, I'm here to help!



Roberta Weir, CT

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